**SAKSHI TOHAN**

**Economic Research Associate**

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**PROFESSIONAL EXPERIENCE**

**ARANCA** *Mumbai, India*

*Economics Research Associate April,2014 – Present*

* Tracking and analyzing economic data releases across major economies on a regular basis and provides insights on the major economic events with a prime focus on Purchasing Managers’ Index, Gross Domestic Product Growth, Employment Data, etc.
* Prepared industry overview reports for a Trust established by the Department of Commerce, Government of India which works closely with the government and industry stakeholders. The main objective is to promote and create international awareness of the Made in India; covering Indian Agriculture and Food Processing sector, Entertainment, Consumer Durables, etc. The reports provide a comprehensive perspective of Indian sectors, market size analysis, foreign investment in the sector and major players and growth opportunities.
* Conducted detailed market research and Porter’s Five Forces Analysis to put a case for attracting potential global investors and the study an overview of the broad macroeconomic fundamentals.
* Create and update Healthcare sector index for GCC listed healthcare companies. The index is constructed as a free float market capital weighted index. The model also gives a trigger (Yes/No) whenever there is a change in the number of issued shares for any of the stocks that constitutes the index.
* Assisted a Senior Research Analyst in preparation of report on GCC Food & Agriculture (Supply Chain) sector. The focus is on the logistics in the sector as to how the goods reach the ultimate consumer. The data collected gives a good insight of few major hypermarkets and supermarkets in the GCC region.
* Prepared a presentation on Dubai Financial Market General Index (DFMGI)& Arabtec Co. PJSC. The presentation talked about the sudden fall of Arabtec Co. PJSC which had tumbled about 50% to 60% in June bringing the overall DFMGI down by 3.72%.
* Analysis done on investments strategies of Sovereign Wealth Funds (SWFs) across the globe. We analyzed the sectors and the geographical areas where the SWFs have made investments post financial crisis.
* Tracking E-commerce industry in India, China, United States, Latina America, etc. Short study done on the e-retail and major investments made by Amazon, Softbank, etc., mergers in the industry; that shows the potential of high growth in India.

**EDUCATION**

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| --- | --- | --- |
| Degree/Certification | Place of procurement from | Percentage |
| Master in Arts (Economics) – July 2013 | Punjab University - Chandigarh | 60 |
| Bachelors of Commerce – May 2011 | Government College, Sanjauli - Shimla | 67 |
| *XII (Commerce) – March 2008* | Kendriya Vidyalaya - *Shimla* | 67 |
| *X – March 2006* | Auckland House School - *Shimla, India* | 80 |

**DATABASE EFFICIENCY**

Bloomberg, Thompson OneBanker, Factiva, CapitalIQ, Zawya.

**SKILL SET**

Strong analytical skill and efficiency in MS Office. Report writing and understanding of global economic data releases.

**EXTRA CURRICULAR**

* Participated in various elocution competitions at school level.
* Participated in various debates and speech declamation at school and college level.
* Headgirl of the school – Kendriya Vidyalaya
* Editor – College Magazine

**PERSONAL DETAILS**

Date of Birth : 20th December, 1989

Marital Status : Single

Languages Known : English, Hindi and Punjabi

Permanent Address : Type 3, Block 2, Flat 1, Grand Hotel, Shimla – 171 001, H.P.